

# GENERAL DYNAMICS

*A Prime of Choice and a Value-added Teaming Partner*

[www.generaldynamics.com/suppliers](http://www.generaldynamics.com/suppliers)



## General Dynamics' Supply Chain Management and Supplier Diversity Programs

Each of General Dynamics' four business groups has a Supplier Diversity program that addresses their specific requirements. To learn more about each respective program, please visit the business groups' Supply Chain Management/Supplier Diversity sites and small business contacts listed below. For more information on the major business units in General Dynamics, please visit:

<http://www.gd.com/our-businesses>

### Aerospace:

The Aerospace group is at the forefront of the business-jet market. We are known for our superior Gulfstream aircraft and industry-leading product service and support, as well as fixed-based operations and aircraft completions for other original equipment manufacturers.

**Gulfstream Aerospace Corporation**  
[www.gulfstream.com](http://www.gulfstream.com)  
 Marshall Tuck  
[small.business@gulfstream.com](mailto:small.business@gulfstream.com)

### Combat Systems:

The Combat Systems group is a global leader in designing, manufacturing and modernizing some of the world's most recognized land combat machines. We produce main battle tanks, tracked combat vehicles and light armored vehicles, as well as a broad range of high-performance weapons systems and munitions.

**Land Systems**  
[www.gdls.com](http://www.gdls.com)  
 Jeanne Schabath  
[sb@gdls.com](mailto:sb@gdls.com)

**Ordnance & Tactical Systems**  
[www.gd-ots.com](http://www.gd-ots.com)  
 Larry Clegg  
[STP-SmallBusiness@gd-ots.com](mailto:STP-SmallBusiness@gd-ots.com)

### Information Systems and Technology:

Information Systems and Technology develops, improves and secures the systems of sophisticated defense, aerospace and communications products. We have an established global presence in large-scale IT networks and systems, secure communications systems, command and control systems, imagery sensors and cyber products.

**Mission Systems**  
[www.gdmissionsystems.com](http://www.gdmissionsystems.com)  
 Andrew Bagni  
[smallbusiness@gd-ms.com](mailto:smallbusiness@gd-ms.com)

**Information Technology**  
[www.gdit.com](http://www.gdit.com)  
 Ludmilla Parnell  
[smallbusiness@gdit.com](mailto:smallbusiness@gdit.com)

### Marine Systems:

The Marine Systems group builds complex ships. We design, build and repair nuclear-powered submarines, surface combatants, auxiliary and combat-logistics ships and commercial Jones Act ships. Our shipyards are located on both U.S. coasts.

**Bath Iron Works**  
[www.gdbiw.com](http://www.gdbiw.com)  
 Brad Walfield  
[biwsblo@gdbiw.com](mailto:biwsblo@gdbiw.com)

**Electric Boat**  
[www.gdebe.com](http://www.gdebe.com)  
 Jea Hur  
[sblo@gdebe.com](mailto:sblo@gdebe.com)

**National Steel & Shipbuilding Company**  
[www.nassco.com](http://www.nassco.com)  
 Richard Scott  
[sblo@nassco.com](mailto:sblo@nassco.com)

## Working with General Dynamics

As prime contractors to the U.S. government, General Dynamics (GD) business units are subject to various regulations/requirements. As a result, we are obligated to flow-down many of these to our subcontractors. The following list of certifications and compliance regulations may apply in working with any of the GD business units.

### Certifications

- Human Trafficking - Prohibition** - Applies to commercial and non-commercial items: FAR 52.222-50, 52.244-6, DFAR 252.222-7007, 252.225-7040(d)(8)
- Conflict Minerals - Disclosure** - SEC final rules/Dodd-Frank Act Section 1502 requires disclosure of use of certain minerals from Democratic Republic of Congo: Cassiterite (tin), Columbite-tantalite (tantalum), Gold, Wolframite (tungsten)
- Counterfeit Parts - Detection and Avoidance** - Applies to electronic parts and components, DFAR 252.246-7007

### Compliance

- ITAR/EAR** - Applies to transactions involving foreign entities, International Traffic in Arms Regulations (ITAR) see Code of Federal Regulations (CFR) (22CFR 120-130), Export Administration Regulations (EAR) see 15CFR 730-799
- Safeguarding Covered Defense Information and Cyber Incident Reporting** - Applies to commercial and non-commercial items, security and privacy controls for Federal Information Systems DFAR 252.204-7012
- Reporting Executive Compensation and First Tier Awards** - Applies to prime contractor awards to subcontractors receiving procurement awards greater than \$30,000 - FAR 52.204-10

General Dynamics is dedicated to providing products, services and customer support of the highest quality in the respective market segments we serve. We are committed to fully meeting the needs and expectations of our customers. These results are predicated on the strength and dedicated efforts of our employees, our subcontractors and our supplier base, in providing high quality products and services, on time, at a competitive price.

## General Dynamics' Supply Chain Management and Supplier Diversity Programs

To register as a potential General Dynamics Supplier, visit [www.generaldynamics.com](http://www.generaldynamics.com) and follow these instructions below:

- 1 Select **SUPPLIERS** on the top navigation panel, 2 Click on the button "Go to GD's Supplier Portal"

**New Users:** Select **Create an Account** and accept the Terms of Use prior to starting the registration.

**Previous Users:** If you have registered previously, your username will be your email address.

<b>Required Elements</b>	<ul style="list-style-type: none"> <li>• Complete required elements - highlighted in yellow and marked with an asterisk *</li> </ul>
<b>General Information</b>	<ul style="list-style-type: none"> <li>• Include website address and last three (3) year revenues (required to determine company size)</li> </ul>
<b>Capabilities and Certifications</b>	<ul style="list-style-type: none"> <li>• Complete as thoroughly as possible</li> <li>• Include <b>unique</b> and <b>descriptive keywords</b> and specific customer areas in free text fields, i.e., DoD-STRATCOM or Navy-NAVSEA (both 200 characters allowed)</li> <li>• Select from the <b>drop-down menu</b> of NAICS codes, commodities, services and customers</li> <li>• Complete <b>product/service description</b> (2000 characters allowed with <b>strong, descriptive</b> and <b>unique keywords</b> that allows us to find your profile in a search. Focus on government customers.)</li> <li>• If applicable: complete Technical Certifications and Security Clearances</li> </ul>
<b>Documents</b>	<ul style="list-style-type: none"> <li>• <b>Upload</b> capabilities briefings or line cards</li> <li>• Document title should contain no more than 50 characters. Special characters not allowed</li> <li>• Insurance and W9 are NOT required to complete registration</li> </ul>

## General Dynamics' Innovation Network - Connecting Customers, End Users and Technology Providers

General Dynamics' virtual innovation network brings members together to collaborate in a community environment to rapidly deliver new technologies and innovative capabilities to warfighters and first responders.

**Our mission:** Create and maintain an open environment where partners, vendors and customers can characterize, nurture, develop and deliver current and emerging technologies and capabilities to equip a more mobile, better connected and better informed end-user.

General Dynamics' innovation network is a revolutionary model where industry, academia, and non-profit organizations, along with government entities, collaborate in an open community environment to rapidly deliver new technologies and innovative capabilities to military, government agencies, law enforcement personnel, first responders and end users of technology worldwide.

Our network includes both **virtual communities** that enable the collaboration process between our team of world-class engineers, General Dynamics teammates, customers, suppliers, academia, and most importantly, users, and **state-of-the-art collaboration facilities**, focused on mission-specific capabilities, with complete "alpha to omega" life cycle laboratories where promising ideas can be conceived, examined and implemented.

To get involved with innovation at General Dynamics, check out our virtual technology matching communities:

### Information Systems and Technologies



[www.edge-innovation.com](http://www.edge-innovation.com)

### Land Combat Systems



[www.gdls.com/mc2](http://www.gdls.com/mc2)

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