

GENERAL DYNAMICS

Supply Chain Management and Supplier Diversity Programs

General Dynamics is dedicated to delivering products, services and customer support of the highest quality and to meeting the needs of our customers. Our suppliers play a critical role in our ability to deliver the quality products and services our customers have come to expect, on time, at a competitive price.

General Dynamics is organized into four business groups and each comprises several business units. Each has Supplier Diversity programs that address its unique and specific requirements.

Aerospace

The Aerospace group is at the forefront of the business-jet market. Gulfstream produces the world's most technologically advanced business aircraft and offers unmatched global product support and service.

Gulfstream Aerospace

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Combat Systems

The Combat Systems group is a global leader in designing, manufacturing, integrating and sustaining some of the world's best-performing land combat machines. We produce wheeled and tracked combat vehicles, to include the Abrams main battle tank and the Stryker family of vehicles. This platform portfolio is supported by a broad range of high-performance weapons systems and munitions.

Land Systems

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Ordnance and Tactical Systems

Larry Clegg | STP-SmallBusiness@gd-ots.com | www.gd-ots.com

Information Systems and Technology

Information Systems and Technology delivers technologies, products and services to a diverse set of customers in support of hundreds of programs. Our IT business creates large-scale, secure IT networks and systems and delivers professional and technical services. Mission Systems is a leading C4ISR integrator with an established global presence in secure communications and command-and-control systems, imagery sensors and cyber products.

Information Technology

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Mission Systems

Alexis Petro | smallbusiness@gd-ms.com | www.gdmissonsionsystems.com

Marine Systems

The Marine Systems group designs, builds and repairs complex ships, from nuclear-powered submarines, surface combatants, auxiliary and combat-logistics ships to commercial Jones Act ships. With locations on both U.S. coasts, we have a long history as one of the primary shipbuilders for the U.S. Navy, constructing, delivering and maintaining the next generation of platforms.

Bath Iron Works

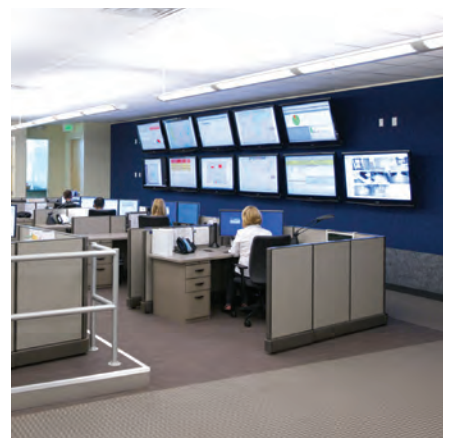
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Working with General Dynamics

As a prime contractor to the U.S. government, General Dynamics is subject to various regulations and requirements. We are obligated to flow-down many of these to our subcontractors. The following list of certifications and compliance regulations may apply in working with any of our business units.

Certifications

- **Human Trafficking - Prohibition:** Applies to commercial and non-commercial items: FAR 52.222-50, 52.244-6, DFAR 252.222-7007, 252.225-7040(d)(8)
- **Conflict Minerals - Disclosure:** SEC final rules/ Dodd-Frank Act Section 1502 requires disclosure of use of certain minerals from Democratic Republic of Congo: Cassiterite (tin), Columbite-tantalite (tantalum), Gold, Wolframite (tungsten)
- **Counterfeit Parts - Detection and Avoidance:** Applies to electronic parts and components, DFAR 252.246-7007

Compliance

- **ITAR/EAR:** Applies to transactions involving foreign entities, International Traffic in Arms Regulations (ITAR) see Code of Federal Regulations (CFR) (22CFR 120-130), Export Administration Regulations (EAR) see 15CFR 730-799
- **Safeguarding Covered Defense Information and Cyber Incident Reporting:** Applies to commercial and non-commercial items, security and privacy controls for Federal Information Systems DFAR 252.204-7012
- **Reporting Executive Compensation and First Tier Awards:** Applies to prime contractor awards to subcontractors receiving procurement awards greater than \$30,000 - FAR 52.204-10

Registering as a General Dynamics Supplier

General Dynamics has a Supplier Registration Portal that helps us identify suppliers, subcontractors and teaming resources when opportunities arise. To register as a potential supplier, go to www.gd.com/suppliers, click on the button "Go to GD's Supplier Portal" and select "Create an Account." Here are a few tips:

Required elements:	These are highlighted in yellow and marked with an asterisk (*)
General information:	Includes website address and last three year revenues (required to determine company size)
Capabilities and Certifications:	<p>This section helps us identify qualified suppliers and we encourage you to complete this as thoroughly as possible. Include unique and descriptive keywords and specific customer areas. Use free text fields to add capability and customer details, i.e. Agile - JIRA, Navy-NAVSEA, GD-GDIT (both 200 characters allowed). Select NAICS codes, commodities, services and customers from the drop-down menu.</p> <p>Ensure you provide a complete product/service description using descriptive and unique keywords. Complete technical certifications and security clearances as applicable.</p>
Documents:	Upload capabilities briefings or line cards. The document title should contain no more than 50 characters and special characters not allowed. Insurance and W9 are NOT required to complete registration.

General Dynamics' Innovation Network: Connecting Customers, End Users and Technology Providers

General Dynamics' virtual innovation network allows members to collaborate in a community environment so we can rapidly deliver new technologies and innovative capabilities to warfighters and first responders. We bring together industry, academia and non-profit organizations, along with government entities.

Our mission with these networks is to create and maintain an open environment where partners, vendors and customers can characterize, nurture, develop and deliver current and emerging technologies and capabilities to equip a more mobile, better connected and better informed end-user.

Our network includes virtual communities that support the collaboration process between our team of world-class engineers, teammates, customers, suppliers, academia, and most importantly, users. We also have state-of-the-art collaboration facilities, with complete "alpha to omega" lifecycle laboratories where ideas can be conceived, examined and implemented.

To learn more about our virtual technology matching communities, please visit one of our two networks:

- **Information Systems and Technologies**
www.edae-innovation.com

- **Land Combat**
www.gdls.com/mc2

